

# OPPORTUNITY

IS AROUND THE CORNER



# PERTEMPS RECRUITMENT PARTNERSHIP



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## Opportunity is around the corner with Pertemps...

Since 1961 Pertemps has offered expert recruitment solutions to businesses across the country and helped thousands of job seekers to find new opportunities.

Constance Watts opened the first Pertemps office in Birmingham over 55 years ago. Since then, we have grown to become the UK's largest independent, family-run recruitment business.

We offer an unrivalled service in a variety of sectors to both candidates and clients including driving, IT, HR, construction and finance; just to name a few.

As a business named in The Sunday Times 100 Best Companies to Work For list for the past twelve consecutive years, we are proud to be recognised as an industry leader and advocate for diversity and inclusion in the workplace.



**A national perspective combined with a thorough understanding of local recruitment markets enables us to provide the most skilled and suitable workforce solutions to clients of all sizes.**

Pertemps delivers first-class recruitment services, from short-term cover to overcome unpredictable workforce challenges through to long-term appointments.

Any recruiter can select potential candidates, but finding the right employees requires a detailed search process based on market knowledge, extensive research and experience - an approach that has served Pertemps well for more than 50 years. As well as being an active member of the Recruitment and Employment Confederation (REC), our accreditations include Investors in People, ISO 27001:2013, BS EN ISO 9001:2008 and BS EN ISO 14001.

## WE OFFER EVERY CLIENT

- 24-hour, 7 days-a-week service
- Specialist sector knowledge
- Out-of-hours telephone numbers answered by a consultant local to you
- Professional on-boarding process and tailored aftercare, regardless of the job role or level
- Skill-matched, screened and referenced talent
- Qualified Institute of Recruitment Professionals (IRP) consultants
- Volume and single recruitment campaigns
- No notice periods for temporary workers should you wish to end the assignment of any worker
- Fully engaged, flexible workforce employed by Pertemps protecting you, the client, from legal challenge

## WE GUARANTEE

- Assessment of all candidates including reference checks
- Consistent communication with clients & candidates throughout the assignment and post placement
- Delivery of only the finest, experienced and most suitable talent regardless of industry sector or discipline
- To offer bespoke workforce solutions, investing time to understand your business, the role and person/s required
- Innovative attraction campaigns using proven methodologies including free access to one of the largest talent pools in the recruitment industry



**Pertemps**  
**Driver Training**  
the face of logistics



**The Pertemps Driver Training Division is now one of the largest of its kind in the UK. We train professional drivers and other logistics personnel involved with all aspects of the supply chain.**

To help combat the increased demand throughout the UK for skilled, trained and compliant drivers, no other driver training organisation offer Pertemps' depth and breadth of capability across commercial driving and logistics services.

From powered pallet trucks to the largest tractor-trailers, our expertise covers most

types of commercial vehicles. Our three liveried training vehicles are constantly training and assessing internal and external drivers. This puts Pertemps in a unique position to firstly understand the market and secondly offer bespoke solutions to meet business challenges.

Our expertise has substance, backed by a strong client base, low staff turnover, a supportive culture and long working relationships. Training is delivered by a team of inspiring trainers all of whom have experience and competence at the sharp end of road haulage and logistics.



**Pertemps Driver Training is one of the only recruiters in the country to finance C and C&E training using its own vehicles.**

- Fire Marshal
- Defensive Driving
- Licence Upgrades
- LGV/Van Driver Assessments
- Manual Handling
- Driver CPC
- First Aid
- Digi Tach
- Eco Driving
- Yard Safety
- Forklift
- Licence Acquisition



*We have been using Pertemps Driver Training since the introduction of the Driver CPC in 2010. Over this time our drivers have been able to build a relationship with the trainer year on year. As a business we have been able to tailor the annual training to meet both our needs and those of our drivers. To this end, Pertemps has been exemplary and engaged with our drivers in a positive way.*

*Heading into year five of our plan I can see absolutely no reason why we would not choose to commit to another five years with Pertemps; a first class working relationship.*

**Compliance & Operations Manager, leading rural supplies firm**

## **Pertemps** **Driving Division** recruiting for logistics



**Our Driving Division has grown considerably in recent years and continues to expand its operations throughout the UK at a rapid pace.**

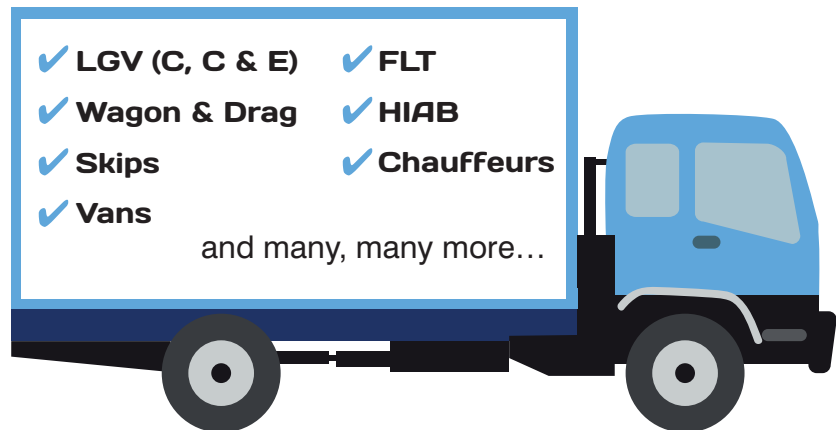
We provide excellent, qualified, professional drivers for everything from cars to 50ft articulated lorries. Whatever your requirement, our drivers are available by calling one number any day of the year, at any time.

This specialist division was created to concentrate on our clients' market requirements, now and well into the future. Our nationwide database of drivers is able to help your business overcome all challenges from holidays and unexpected absenteeism to market changes and peak periods. Our experienced and knowledgeable consultants are available 24 hours a day.

**WE CAN PROVIDE  
ALL DRIVERS  
INCLUDING:**

- ✓ LGV (C, C & E)
- ✓ Wagon & Drag
- ✓ Skips
- ✓ Vans
- ✓ FLT
- ✓ HIAB
- ✓ Chauffeurs

and many, many more...



**Pertemps Driving Division delivers workforce solutions to a corporate client base from Aberdeen to the Isle of Wight**



*We had never worked with Pertemps before so they initially faced a number of challenges to gain our confidence. However, they have been steadfast in their endeavours to succeed and thus attained the status of a trusted supplier to the organisation as a result of continuous supply of reliable resource.*

*The management team at Pertemps has impressed us from an operational as well as commercial perspective, demonstrating pragmatism, professionalism, expertise and knowledge in meeting our business requirements.*

**Senior Procurement Manager, leading UK delivery company**

## INDUSTRIAL DIVISION

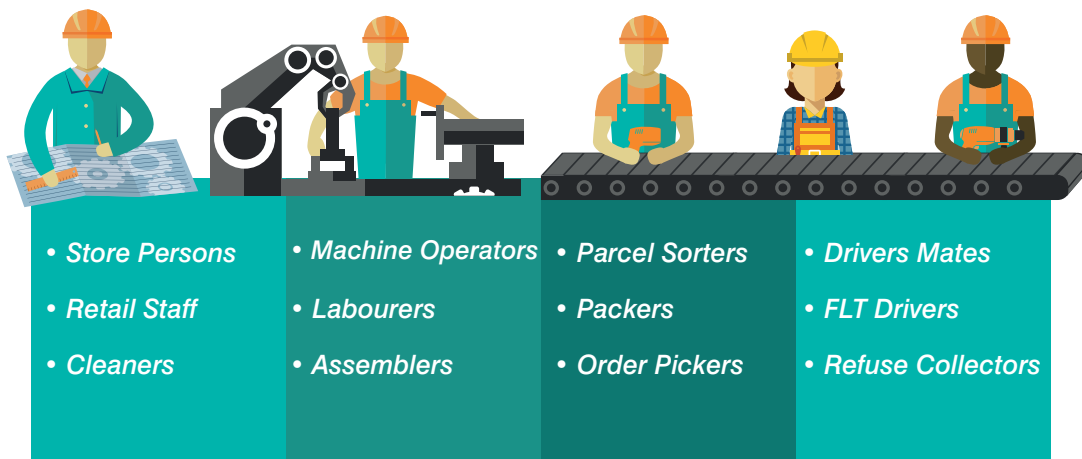
From its roots in the West Midlands – the original industrial hub of the UK – Pertemps has grown over a period of more than 50 years to become the go-to recruiter for clients nationwide who operate specifically within the industrial sectors.

In that time, our division has provided employed workforce solutions to every industrial and manufacturing business imaginable so we fully understand the sector

and its nature of needing fast, effective and high quality recruitment, for a day, week, a year or even longer.

Regardless of whether your business requires a selection of people to cover peak production or you need an entire workforce capable of handling a lucrative new contract, our Industrial Division can deliver the right people with the right skills and the right experience.

### A SELECTION OF POSITIONS WE CAN CATER FOR INCLUDE:



Our industrial division places an average of 10,000 temporary workers every day of the week.



*Our business has enjoyed a long-term partnership with Pertemps which has allowed both companies to gain a good understanding of how each other operates. Pertemps fully appreciates our changing requirements from week to week and over our peak periods. On average we use approximately 1,200 flexible workers each week and our Pertemps dedicated account team works extremely hard to deliver this service. During our time as partners, I have worked closely with a number of Senior Managers and Directors within Pertemps and have found them both flexible and hard working.*

Business Services Director, supply chain company

## OFFICE & PROFESSIONAL DIVISION

**Pertemps Office & Professional delivers first-class recruitment services, from short-term cover to overcome unpredictable workforce challenges to long-term appointments.**

A consistent pool of temporary and permanent talent ensures flexibility and agility that is so important in today's commercial world. Our service assures speed of hire, efficiencies and compliance; all delivered with the Pertemps personal touch.

Our teams of experienced and knowledgeable consultants are based locally and are able to help you source the highest calibre candidates for a multitude of commercial roles from administrative through to Senior Manager and Director level.

Secretarial

Accounts & Finance

Admin

Sales  
(field & telesales)

Call Centre & Customer Service

IT & Digital

**TYPICAL ROLES INCLUDE:**



and many...many...more!

Offering a personal and tailored recruitment approach to meet your specific needs



*Thank you so much for your assistance in finding our business a new Financial Controller. Your commitment and dedication to assisting us has been nothing short of amazing. I was extremely sceptical in using a recruitment company for our needs – how wrong I was!*

Operations Manager, B2B Catering Equipment Supplier



**Pertemps Managed Solutions provides total workforce solutions tailored to meet the individual needs of your business whether you want to completely outsource all of your talent acquisition or complement an existing approach.**

Offering a truly collaborative and robust method of partnership working, we combine specialist skills and experience to deliver a wide range of benefits to your business including reduced time to hire, lower costs, greater workforce flexibility and engagement, enhanced compliance and improved candidate quality.

**More than three quarters of clients say they have achieved business innovation through outsourcing.**

### OUR SERVICE OFFERING INCLUDES:

- **Managed Services including Recruitment Process Outsourcing (RPO), Master Vendor, Neutral Vendor, blended solutions, payroll and credit management**
- **Executive Search – UK & International**
- **Talent Technology Solutions including Applicant Tracking Systems (ATS) & Vendor Management Systems (VMS)**
- **HR & Consultancy Services including workforce planning, training & development, diversity, selection, outplacement and diagnostics**
- **Modular Recruitment Solutions – attraction, assessment centres, ability tests & profiling, referencing & vetting**
- **Graduate & internship recruitment**



*In recruitment, we often talk about true client supplier partnerships and the benefits that this can bring to an organisation. Our relationship with Pertemps has been a shining example of the way this has been planned and implemented with the resulting delivery of candidates into our business.*

*This has been achieved by the commitment, flexibility and professional approach of Pertemps and their ability to work under the complexity, both technically and culturally, of our business. Pertemps deliver a unique approach to ensure consistency of quality and delivery, particularly during high volume campaigns.*

**Recruitment Delivery Manager, public transport provider**



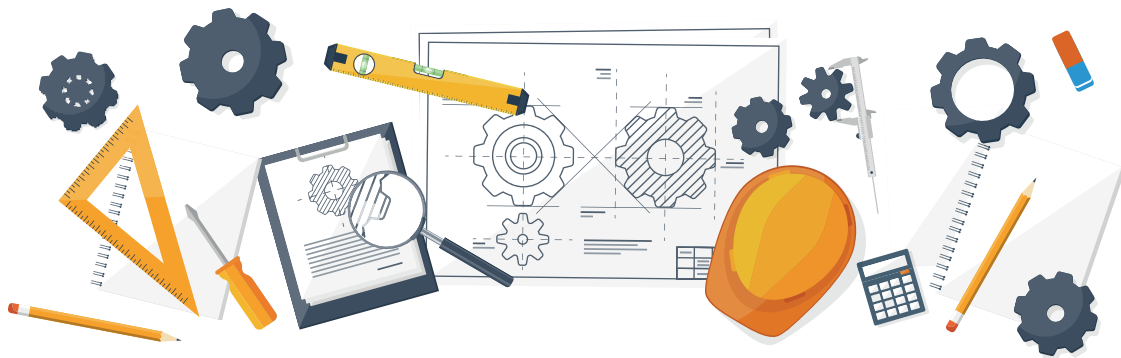
## SKILLED AND TECHNICAL

The UK currently faces a skills shortage in many industries making it more important than ever for your business to choose the right recruitment agency to partner.

The Pertemps Skilled, Technical & Professional division identifies and recruits the highest quality skilled resource across sectors including engineering, construction, utilities and automotive. Regardless of whether you are a SME or blue-chip

organisation operating locally or nationally, we can help you find the right staff at the right time.

Many of our specialist consultants have themselves worked in the skilled and technical profession. This aids their understanding of your requirements when finding you skilled trades people and engineers.



Pertemps offers both on-site and off-site recruitment solutions for your business.

### TYPICAL ROLES:

- Mechanical
- Maintenance
- Quality
- Health and safety
- Logistics
- Manufacturing
- Production
- Pharmaceutical
- Electronics
- Research and development



*Traditionally, our business had never really worked with a recruitment agency. However, our business started to experience a significant peak in demand meaning we needed to undertake some high volume recruitment within a very short timeframe. The majority of the required jobs demanded workers with a specific set of technical skills so we set about looking to partner with a recruiter. Pertemps stood out for us as they were able to identify a pool of appropriately skilled workers within a relatively short period of time. They have always delivered and our working relationship is strong.*

**Manager of worldwide electronics manufacturer**

**Pertemps  
Network**

the face of recruitment



The Network Group is made up of over 60 specialist companies and along with Pertemps it forms part of the UK's largest independently owned recruitment agency – Pertemps Network Group.

The combined businesses work in partnership to offer innovative workforce solutions from a nationwide network of specialist offices and branches.

You can find Network specialist operations throughout the UK and across the globe. As we continue to grow, new businesses are joining the Group to add to our expertise.

## SPECIALIST DIVISIONS



### MEDICAL & CARE

Covering the private and public sectors, working alongside hundreds of hospitals, surgeries and Trusts, our healthcare experts can provide temporary or permanent staff into health and social care organisations and support services to people in their own homes. We also place foster carers and deliver managed service solutions.



### ACCOUNTANCY & FINANCE

Operating across all UK regions, supporting clients from SMEs through to some of the biggest blue chip names. We only employ market leading specialist consultants, each bringing a wealth of knowledge and connections within the financial and accountancy markets.



### TECHNICAL & CONSTRUCTION

Clients fall within the natural and built environment from multi-national construction companies to some of the biggest engineering names on the planet. Our businesses are based everywhere, from the South of England right up to, and including, Scotland.



### IT

Operating across a broad range of sectors including financial services, investment banking, retail, government, utilities, telecoms, consultancies and the ERP market place. Consultants also focus on the recruitment and retention of executive IT talent for a prestigious client base.



### EDUCATION

Helping teachers secure short term, long term and permanent positions whilst coming to the aid of establishments in all sectors of the education world. Primary, secondary, SEN schools, pupil referral units, FE colleges and Early Years are all supported by our consultants.



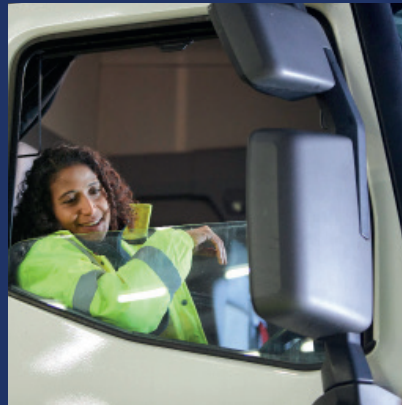
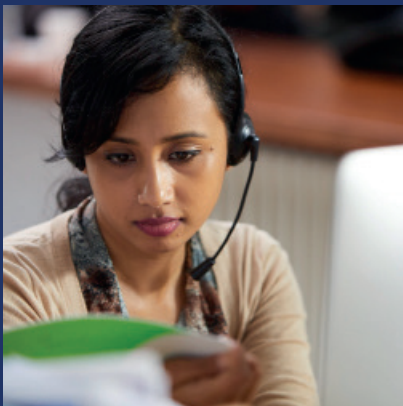
### EXECUTIVE SEARCH

Specialising in the recruitment of executive personnel for client companies across all industries both in the UK and internationally. Our consultants have a wide range of personal contacts and operate at the most senior level of executive positions.



### SPECIALIST AGENCIES

Offering comprehensive solutions to niche industries on a UK and global scale. FMCG / Catering / Modelling / Sales & Marketing / Health & Safety / HR / Procurement / Security / Contact Centre / Aviation / Legal



**Pertemps Recruitment Partnership**  
Meriden Hall  
Main Road  
Meriden  
CV7 7PT

☎ 01676 525000

✉ [info@pertemps.co.uk](mailto:info@pertemps.co.uk)

[www.pertemps.co.uk](http://www.pertemps.co.uk)

